The New Retailing Price Power

Fortunes Are Made When Time Presents the Opportunity. Now Is Your Buying Time

The well-known manufacturers, Alexander Smith & Sons, are

forced to unload to the highest bidders, THE COHEN CO .- the only Virginia firm to take advantage of the prices never before

thought of. Thousands of dollars worth of these Carpets, Rugs

in all their various sizes, will be on sale here Monday, and which,

owing to the HERETOFORE UNHEARD OF LOW PRICES,

will find quick homes with those who will take advantage as we

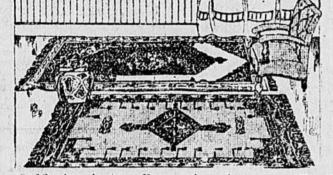
did. The qualities and wear of the Smiths' goods are so well

known that no commendation is necessary on our part.

Only because the crisis of finance are a force-pump upon merchandise that has infected where a few months ago there seemed every reasonable aspect of a clean bill of financial health, goods for less than the makers' cost is out of the ordinary. That's why we insist upon you to come to the store now---to prices urpreced nted---to merchandise of greatest importance--- and to the store that always serves to the best interest of its many patrons.



One Hundred & Fourteen Thousand Bales Carpets & Rugs Great Curtain and Drapery Fall Under Auctioneer's Hammer



9x12 Axminster Rugs that have been sold at \$17.50 readily; hundreds of them, in the most beautiful designs \$11.95

Seamless Wilton Rugs, 2x3 yards, that we have sold at \$16.50, \$10.75

The highest grade of Axminster made, in one-piece Hall Rugs; never less than \$9.00, the price \$6.25

The Seamless Axminster, 9x12 room size, in all the various designs made, the lowest price of which has been \$30.00, we will sell it for \$18.50

The highest grade Axminster, 6x9 feet; the price has been \$11.00

Seamless Brussel Hall Rugs, 6x9 feet, instead of \$11.50, will \$7.25 3 ft. wide Axminster Hearth \$2.50 Rugs; instead of \$3.50.... 27x54 Axminster Hearth **\$1.50** Rugs; instead of \$2.25..... The Wilton Hearth Rugs \$1.50

The variety of designs in these goods are the very last produced by the mills. Fourth Floor.

(3 elevators at your service)

Garments as a Thanksgiving Gift

Our garment buyer wanted to help the day, so he scoured the garment market--only the best makers' garments of course.

SO HERE THEY ARE A HALF AND ALMOST TWO-THIRDS

Let Thanksgiving Day be celebrated like this--

that have sold for \$20.00 and \$22.50 DIA:JJ

Women's Suits, \$11.95 Women's Suits, that have sold for \$20.00 and \$22.50 \$11.95 that we and all other good stores have had to price at \$27.50 to \$33.00, shall \$1

Suits that will surely be the surprise of the season. All are the latest styles of serges, unfinished worsteds, crepe epingle, broadcloths; the new short jaunty models, trimmed with fitch, skunk, fur and velvet; handsomely satin lined. To miss seeing these Suits at these wonder prices will be like an act of extravagance, for these Suits combine beauty, fashion and utility.

On Sale Monday Morning, Cohen's Second Floor.

Every need for every baby ! from infant to 6 years of age. Wool Sweater Sets, Sweater, Leggins and Toque, blue \$1.96 or pink; a nifty set for. Nobby Cloth Coats, long waist effect, bottom of skirt, collars and cuffs trimmed with black \$7.95 coney fur; priced at only

Heavy Crochet Sacques, kimono shaped sleeves and fitted 59c back; 75c ones for...... $_{\rm ingales\ for\ \dots\dots}^{\rm Dainty\ Crochet\ Night-}\,50c$ Heavy Plush Coats, with belted backs, stylish little "top- \$5.95 pers"; special at..... Cohen's Second Floor.

\$25 Hasche, French China Din-

ner Sets, of 100 pieces, \$16.50 for only

American Porcelain Dinner Sets, open stock full 100-piece ser-

Plain Gold Band \$10.00

Gold Band and \$12.50

gold borders, coin gold \$15.00 decorated handles ... \$15.00

Decorated Table Porcelain at Amazingly Little Prices.

\$1.00 Covered Dishes 50c

15c Dinner Plates10c

15c Soup Plates 10c

Silver Plate, in New

Grecian Decoration, green and

Thanksgiving Sale of China, Silverware and Household Needs

Please consider for a moment our showing on the THIRD FLOOR, the most complete assortments of beautiful wares carefully selected from the best makers of England, France, Germany, Austria, Bavaria, Belgium, Sweeden, Japan and America. A great large floor devoted to the exposition of home making needs, which are notable for their beauty, usefulness and exceptional value.

PRICE REDUCTIONS that seem without reason, but are made possible because of large orders and early deliveries. NOW IS THE TIME WHEN YOU CAN PROFIT MOST. Hundreds of other values besides

these will be on display Monday. English China, from the world's most famous maker, Hammersley & Co., Stoke-on-Trent, England. Note price reductions.



Plates, dozen \$20 dozen Service \$15.00 Plates, dozen \$7.50 \$20 dozen Tea Cups \$12.00 and Saucers, dozen.. \$12 dozen After Dinner Cups and Saucers, dozen \$8.00 \$35 Theo Haviland-Limoges,

China Dinner Sets;
full service for 12
people \$25.00 ration, open stock \$100.00

Designs Flower Vases. . . . \$2.25 and \$3.50 Fern Dish, with fern complete \$1.25

If Your Boby Is Stylish Bring It Here | Linens at Before-the-War Prices

Few merchants will tell of their scarcity or their advanced values. There is no need of it here, all of our orders have been filled-full quotos have been received, and with no

FINE LINENS for every use. The housekeeper is invited to buy while they last. Even the handsome Austrian

Linen Tablecloths, silver bleachsize 68x68 to 68x108; priced \$1.98, \$2.50 and\$2.85 The Moravian Linen Cloth, all sizes, of the finest Austrian linen; priced \$25.00

Tea Napkins, dozen, \$8.00 \$3.00 to

18x27 Tray Cloths, 50c 25c 21x21 All-Linen Napkins, 67 dozen to be sold; in-\$1.93 Fine Hemstitched Huck Towels, 19x38, with damask, woven in 19x38, with damask, woven in crest design, for only \$1.00
35c, or 3 for \$1.00
Special importation of Linen
Huck Towels, usually \$3.00 a dozen, hemstitche, in damask designs; to be sold for, 19c
dozen, \$2.25, or each 19c

Hemstitched Tea Nap- \$2.00

Sale in Connection With the Sale of Carpets Matchless economies

at which the newest and choicest selections of Curtains and Draperies are shown. Matchless because the goods are all that can be desired, while the pricings are matchlessly low. The bargains are so substantial that we believe all records for Drapery and

Curtain selling will be broken on Monday. Our new enlarged, well-stocked Drapery Department on the fourth floor offers every facility for easy selection. A few items from the great many only are given here-

Great Purchase of \$5.00 Tambour Lace Curtains

All new, fresh, crisp \$3.75 Lace Curtains, the sea-son's choicest designs, in many patterns to select from; a rare op-portunity to secure fine curtains

Scotch Net \$1.25 Curtains

200 pairs of these were 75c secured at a great price 75c concession from the maker. In white or ecru, 3 and 3½ yards long; will be on sale Monday at this low price.

White and Arabian Net Curtains

These are an exceedingly pretty lot; do not \$2.50 low price for Monday bias your judgment of them; novelty braid and Pecot edge; 3 yards

59c New Sunfast Draperies

In a complete range of 42c two-tone effects, especially Yard. well adapted for use as overdraperies; full 36 inches wide.

Sunfast Portieres to Match

Delightful colorings \$3.00 and designs, in twotone effects for home deco- Pair. rations. These Sunfast Portieres are unsurpassed; 3 yards long. A pair on Monday at this low price.

1,000 Yards Pretty Cretonnes

Actual 50c a yard values; 25c a pretty range of colorings, 25c from which wall papers Yard. may be matched; full 36 inches wide. A chance to secure the best at this low price Monday.

Cohen's American-Born Silks

American Silks have made a name for themselves that carried them in great quantities to France and even Germany previous to the European war. Pity now this market is cut off, and to keep the mills agoing, they are taking the place by a reduction price. Many lower priced materials.

THAT'S WHY FINE SILKS SELL FOR SO LITTLE. We buy them in quantities and you must take advantage.

40-inch Dresden Silk Crepe, | white, black and colors; \$1.25 These Black Taffeta

Silks, yard wide, imported; 90c

The best ones you have 71c Printed Silk Chiffon Cloth,

new figured or striped designs; instead of \$1.00 will sell 50c 40-inch Satin Maxixe Crepe.

all colors, was \$5.00 a \$3.00 yard, for \$3.00

The 40-inch Satin Charmeuse,

TWO BLACK SATIN SPECIALS. 46-inch Tailored Satin \$1.65

Duchess \$1.45

Also, some 20 pieces of Peau de Sole, pure dye, yard wide; 70c Instead of \$1.00 These are only a few of the

enormous amount of silk on sale

European and American Woolen Dress Goods

We almost wish that every woman in Richmond were acquainted with the many advantageously priced fabrics here. The Cohen Store has a great ambition to be the best in its merchandise trading. We often wonder why everybody does not appreciate the many special offerings. Here are prices for the best, most reliable woolen fabrics for less than their wholesale cost.

Share in the Bargain Basement Sale The space is to be given over to toys soon, so that all these heretofore "half priced"

take-me-quick values. 10-4 \$1.00 ones

thi	ngs are	for yo	our bu	ying a
cold	ercerized ors: 12%	quali	ty for	51/2c
qua	lik Finish	ed Mne	lras; 25	° 10c
	he 10c Ou bought for			
for	Apron	Gingha	me	33/4c
	2½c yard			\$45.750 E.S. (\$1.500)
bles	pwards of ached Don	n vard nestic, f	or, yard	5c
134	he Daisy e, for	Cloth th	at cost	83/4c
wid	e quality	Long t	Cloth, y	ard 5c
	e, for 23 ₂ e Pajar			
15e	eavy Who quality, f	or	iting: 1	01/2c
for	ood quali	ty Se T	owels	3c
PAN.	7/ 1			

Make Room in the Bedding Stock 75c Blankets

Heavy 12-4 Twilled \$1.00 Blankets, instead of \$1.50. \$5.00 White Wool Blank- \$3.15 ets, for and \$1.50 values, for \$1.00 75c Bleached Sheets for 57c 39c will be sold for each Mon- 73/4c under 75c and 80c, choice of any

Women's 19c and 25c White 10c Tea Aprons, for 35c Silk Boot Hose 75c Middy Blouses

Monday's Sale

Any of the Following:

Children's Raincoats; \$2 \$1.25 and \$2.50 ones for

The 32.50 Norfolk Suite, \$2.39 25c, 50c and \$1.00 Boys' Hats and Caps, for 10c, 25c and 50c.

These Boys' Clothes fo:

\$5.50 ones, with 2 pair of \$3.55 knickerbocker pants, for..

Monday sale of Broadcloths in the newest cloth shades-

52 inches wide; the quality that most merchants sell for \$1.50; the most merchants usual best price is \$1.25, to 68c be sold Monday for Also, 50-inch Storm Serge, in

navy and black; the new price 48c Lot of Plaid Cloakings, full

width and of sufficient warmth without lining, up-to-date designs; heretofore \$2.00 \$1.50 quality for

These are only three of the many woolen dress fabrics on sale. Flannels and Outing Cloth

of every sort, prices heretofore are in the greater part wiped out, as for instance-The Double Faced Out-

ing you paid 10e for 6//2c The designs are all new and

The Mercerized Madras Waisting that you have paid 19c for; quite a variety of styles; 12//2c

Main Floor-Rear.

Second Floor.

The Best Bath Robes, of heavy warm elderdown, are \$2.50

Children's size, 8 to \$1.98 Garment Department,

Second Floor. The Jewelry Store has Christ-

mas in its Bones-There is an im-mense display of Gold Jewelry, as wear as good as gold for many years at least. We leave the trashy stuft off throughout the en-tire assortment. It is a sight to look through the many beautiful

The "YVETTE" Gloves are on sale here now. They are the best Gloves sold in Paris, London or America. Priced \$1..0 and \$2.00 tor the clasp. This price includes the wash leather.

Also Long Gioves. Main Floor.

The Finest Broadcloth ever sold at \$2.00, in all tue most beautitul new colors, here

The usual 50c Wood Serge, in all the different colors and black; on saie Monday for, 35c

Allover Embroidered Corset Covers, of white tawn, quite eranorate, are being sold 39c

Little Fancy Aprons, in tue same department, that 29c Muslin Underwear Dept., Second Floor.

See the Ladies' Best Knit Underwear in the city at ouc, the Ani-ance ouc ones; they come in all sizes of pants and vests, beautifully made; especially priced 38c

Knit Underwear Dept., Second Floor.

The Curtain Department will sell 100 pair of Renaissance Act Curtains, 3 yards long, white or ecra, either with a hat or rumed eage; they usually sell for 90c \$1.39; the price is, pair...

The Same Department has a beautiful Serpendine Crepe for decorating lamberkins, etc., 25c

Heavy Inlaid Lincelum, all the colors through to the back, comes in z-yard width, in a variety of beautiful patterns, the identical \$1.00; especially priced, 59c

Carpet Department, Fourth Floor.

Children's Books this 'Christmas are peatitum. You can puy them from oc up. Dinerent from any herecotore; the book publishers have tried themserves.

Among them you will find a targe paint book for 25c, 10c some even at...... 10c

Third Floor.

40-inch Chiffon Silk Velvet, comes in black and colors; it is really a \$5.50 value, \$4.00 . Main Floor.

Nub Suiting, in all colors, has come in again; full double width; the price has been ove; on 17c Main Floor.

Seco Silks, in the Roman stripe; it has been ouc; the night 29c Main Floor.

Nothing More Comfortable in a tile bathroom than a Bath Mat; most beautiful variety just arrived; they come in a variety of colors to match the \$1.00 tiling, 50c and..... Main Floor.

Shams and Scarfs, elaborate and pretty styles, almost won- derful in the price, each. . 50c Linen Department,

Main Floor. Children's Flannelette Night Gowns, revers all the way down the front, in colors; the Gown is of white, in kimona style; they usually sell for 50c; 25 dozen

will be on sale Monday for, 30c Infants' Department,

Second Floor. Children's Wool Sweaters, white or red; sizes only 24 and 26; the price is 50c

Most Beautiful Table Lamp, art glass with filigree border of metal, on brass ped- \$8.00 estal; price, only....

Third Floor.

Second Floor.